

Comparison of RDS Services, LLC vs. Competitors

Questions to ask?	RDS Services, LLC	Other Providers
1. Time in the program	Established in 2005	most after 2005
2. Cases reopened	Over 50	less than 50
3. Completed Recovery ratio	95%	50%
4. Dedicated analysts	8	Undisclosed
5. Staff credentials	CPA/MST/CFP/MBA	Undisclosed
6. Cost Reporting data	Industry wide	Undisclosed
7. Speed of process	6 to 9 months	12 months
8. High % recoveries	32%	15%
9. Low % recoveries	2%	0%
10.Recovery delta per 100K	\$10,000	Undisclosed
11.Types of clients (Public)	Municipal/ Union	Municipal/ Union
12. Types of clients (Private)	Corp/ Non-profit	Corp
13.Types of Clients (Gov't)	State, County, City	Undisclosed
14. Average population	1,500	Undisclosed
15.Process to lock in eligibility	Yes	No
16.Data security	Client dedicated SQL DB	Company SQL DB
17. Data back-up	Dell Appassure-see Policy Document	Non-cloud back-up server
18.Drug Filtering /eligible Part D	Included (extensive)	Included
19. Client references	See reference list	Undisclosed
20. Geographic Profile	50 States	30 States
21. Works with your Consultant	Yes	No
22.Average Contingent Fee	15% to 25%	25% to 35%